

# The Next Defence Era:

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Capital, Capability and the Strategic Importance of Space



**GLOBAL DEFENCE & SECURITY  
FUND**

introduced by  
**springcapital**

# Stefan Gustafsson



## Strategic adviser in Defence & Space

Stefan Gustafsson is a strategic adviser in space and defence, combining senior military leadership with extensive international space-industry experience.

He served as Chief Strategist at Swedish Space Corporation from 2013 to 2024, developing and delivering advanced space services worldwide. His board and advisory experience includes Forsway, ECAPS, Ovzon and Frontgrade Gaisler.

Previously, he held senior Swedish Armed Forces roles in strategic analysis and naval operations. A former colonel, he served as Head of Strategic Analysis at Armed Forces Headquarters and commanded the Älvsborg Amphibious Regiment. He also studied at the U.S. Naval Command College.

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### BOARD & ADVISORY EXPERIENCE

ECAPS · Ovzon · Frontgrade Gaisler · Frost Unmanned

# Maritime Security

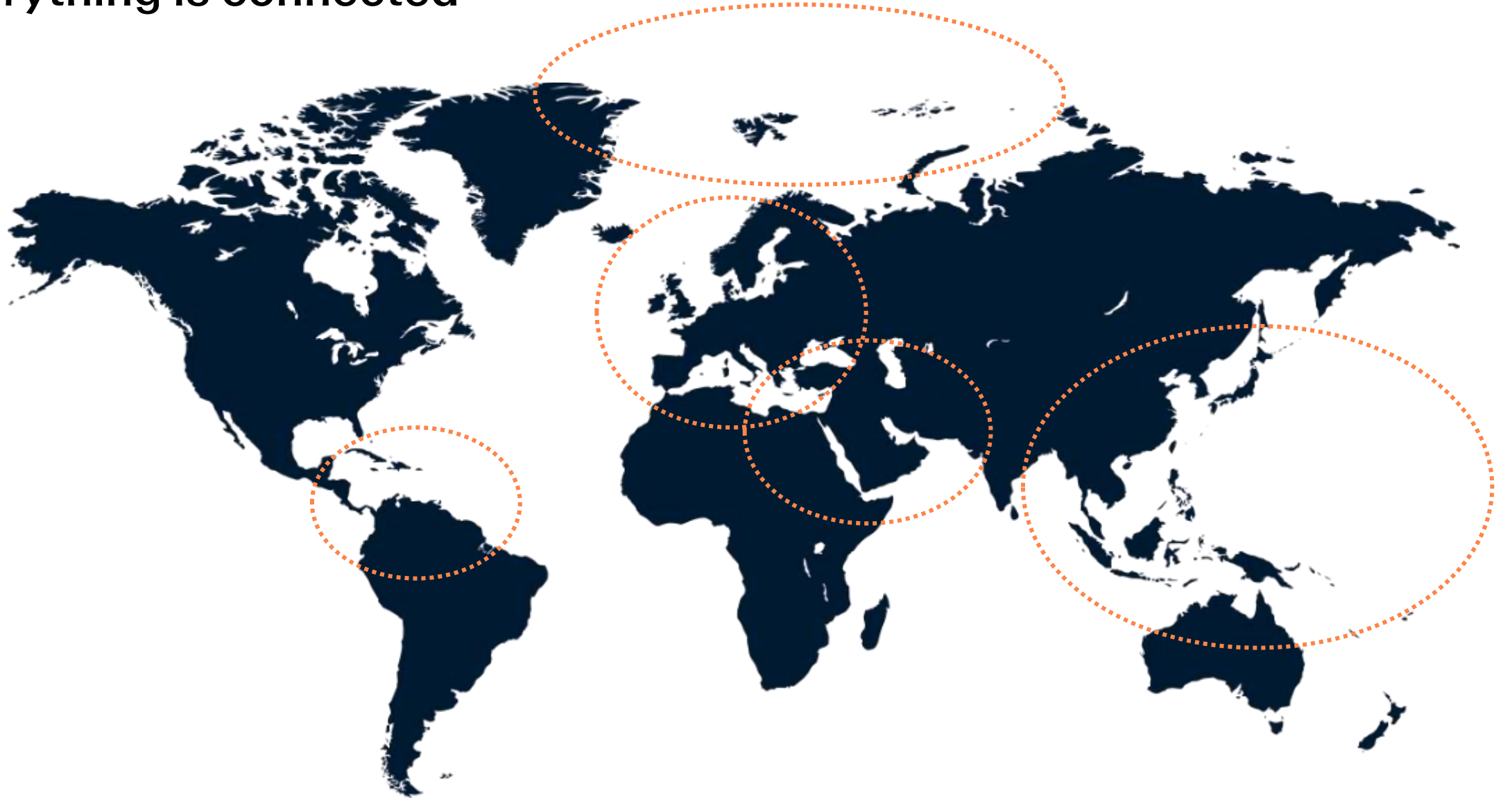
Prioritised Interconnected Defence Domains in a Rapidly Changing World



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# Everything is connected



# Europe - Nine priority capability areas



## Maritime Capabilities

LEAD NATIONS



Germany, Italy, Spain



## Air & Missile Defence

LEAD NATIONS



Denmark, France, Germany, Italy, Spain, Sweden



## Ground Combat

LEAD NATIONS



Finland, Germany, Italy, Sweden



## Artillery Systems

LEAD NATIONS



France



## Cyber, Electronic Warfare, AI & Quantum

LEAD NATIONS



Cyber: France, Italy, Spain · EW: Spain, Italy · AI: Austria · Quantum: Austria, Denmark



## Missiles & Ammunition

LEAD NATIONS



France, Germany, Italy



## Military Mobility

LEAD NATIONS



Belgium, Germany, Netherlands



## Strategic Enablers, including Space

LEAD NATIONS



Airlift: France · Command & control: Spain · Space: France, Italy



## Drones & Counter-Drone Systems

LEAD NATIONS



Croatia, Denmark, Latvia, Netherlands, Spain

# Maritime Control

Protection of global trade & critical infrastructure

Larger vessels with regional and global reach

Integration of manned & unmanned platforms

Cost-effective defence systems & protection



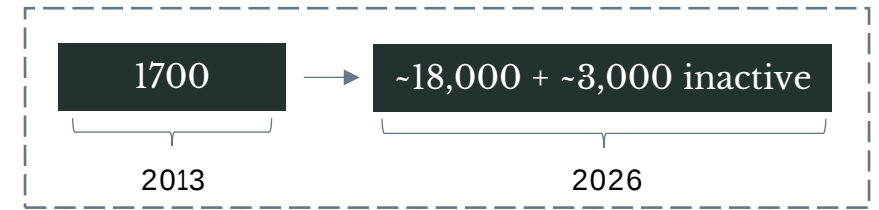
1. Traditional Blue Water Navies

2. Traditional Regional Navies

3. Immature Navies

# A Global Game Change Through Space

Space is today an integral part of societal functions, especially in defence



**9.8x** growth

## Earth Observation



Multisensor Constellation  
Real time information

## Positioning & Navigation



Global GNSS  
Coexisting systems for  
precision

## Communication



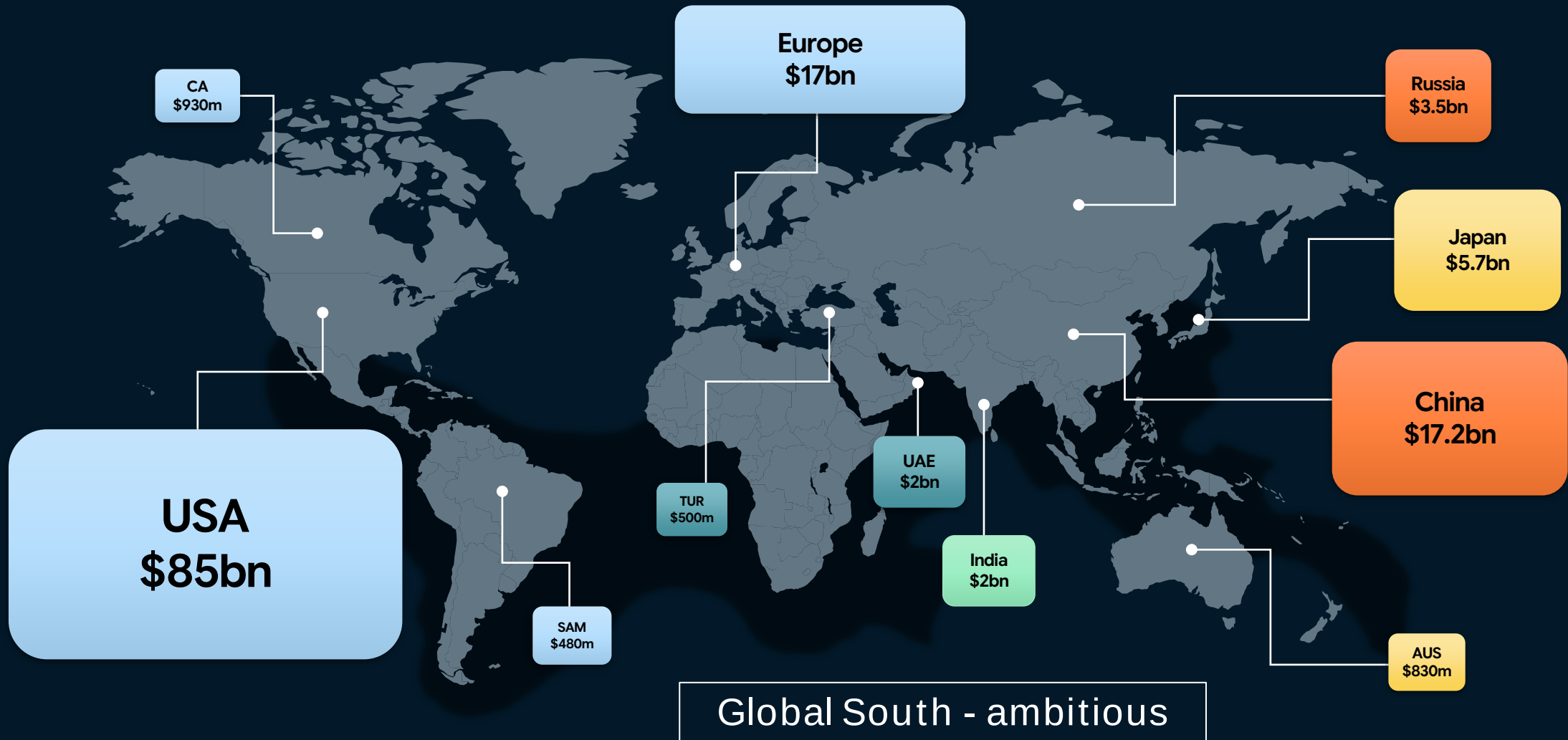
Satellite Constellations Global  
Access to a connected world

## Launching



Cost effective technology  
enabling Space Effectiveness

# Approximate Governmental Space Expenditures



# Geo & LEO Polar Orbits - how does it work?

## GEO Orbits

**Altitude**  
33,000km

**Position**  
Fixed over equator

**Frequency**  
1 lap per day



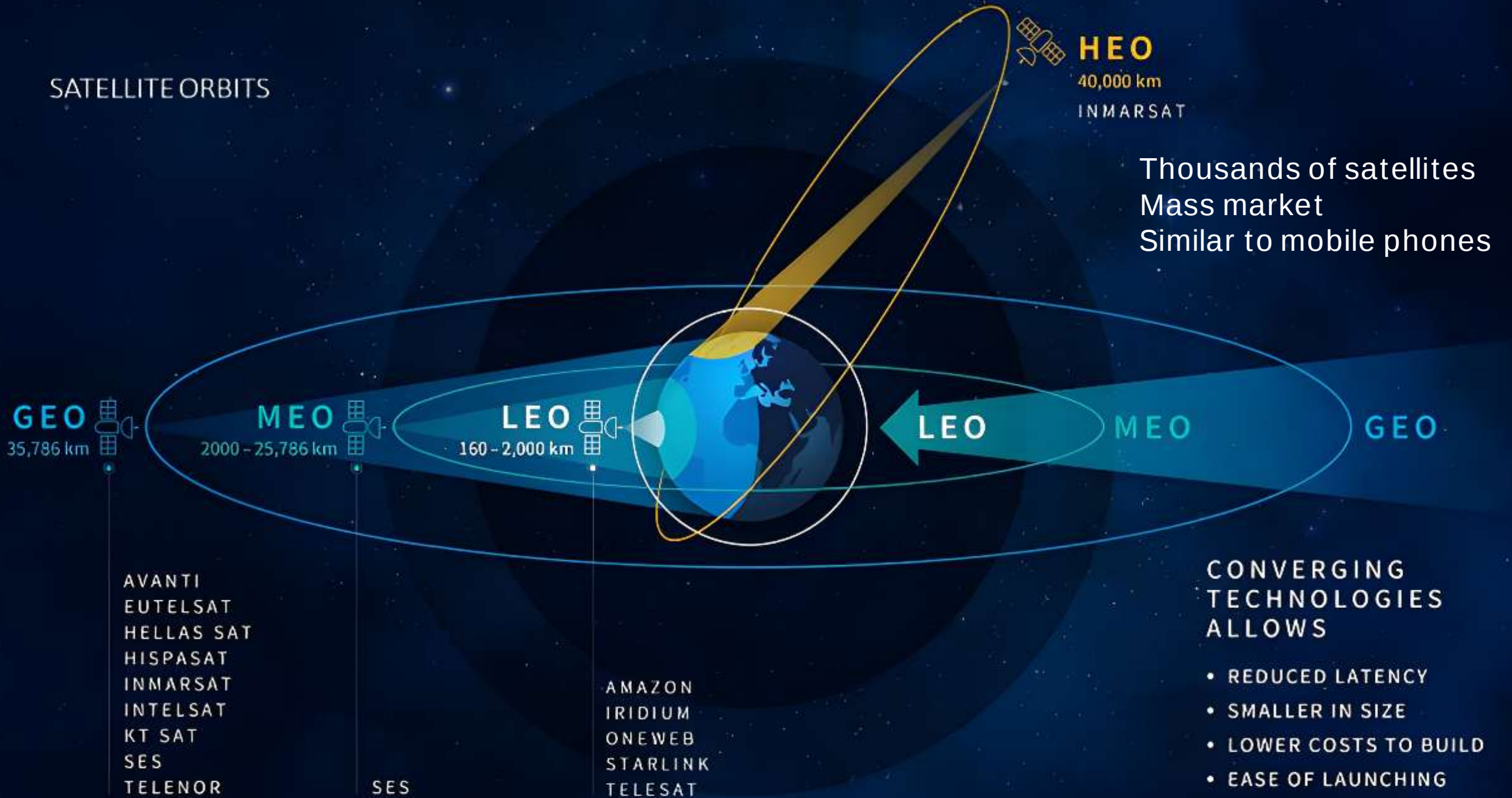
## Leo Orbits

**Altitude**  
450 to 850 km

**Velocity**  
28,000 km/h

**Frequency**  
14 laps per day

## SATELLITE ORBITS



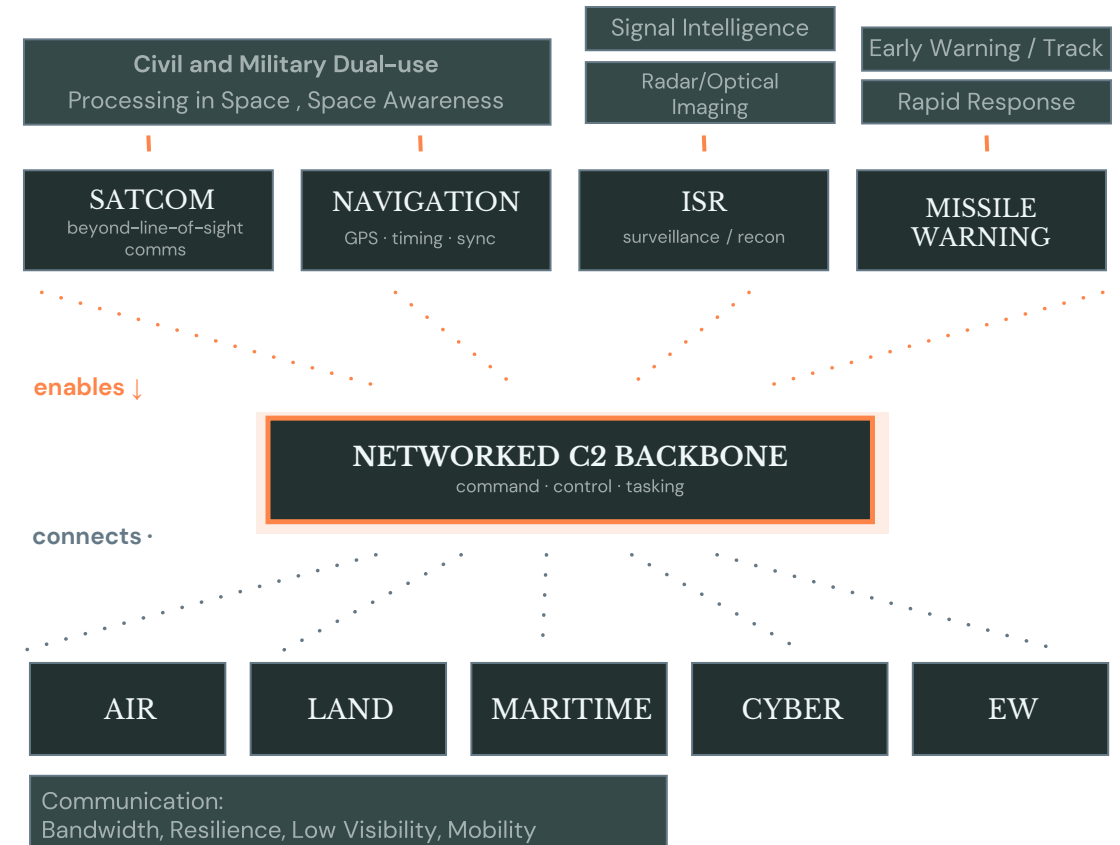
# Space, an enabler and effector for connected defence

Decisive for modern warfare and deterrence

## Data-driven connected defence

- Sensors, sensors, sensors
  - Connectivity, connectivity, connectivity
  - Cloud-based — sovereignty
  - Speed — extremely short kill chains
- 
- Rapid technology development
  - Dynamic business models
  - Capability needs defined by customers
  - Technology realisation: industry

## SPACE LAYER – ENABLERS



Finserve · GDSF

# LEO (Low Earth Orbit) Satellite Communication



Example Starlink, OneWeb etc

Thousands of satellites

Mass market

Similar to mobile  
phones

- Relatively Cheap to use
- Active terminals – Easy to detect, and disturb
- Risky to use in war; user detected, positioned and possibly neutralized

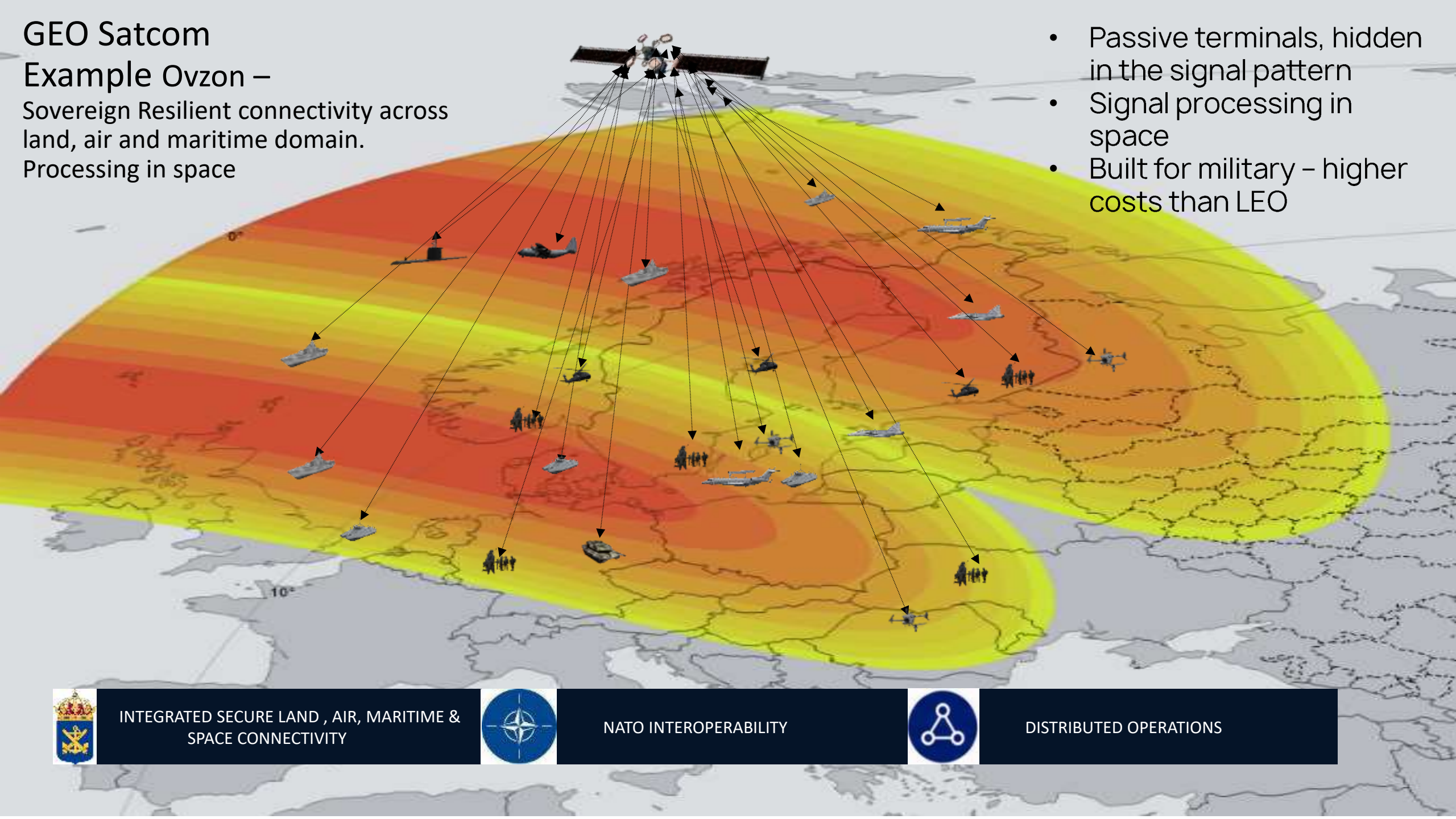
# GEO Satcom

## Example Ovzon –

Sovereign Resilient connectivity across  
land, air and maritime domain.

Processing in space

- Passive terminals, hidden in the signal pattern
- Signal processing in space
- Built for military – higher costs than LEO



INTEGRATED SECURE LAND , AIR, MARITIME &  
SPACE CONNECTIVITY



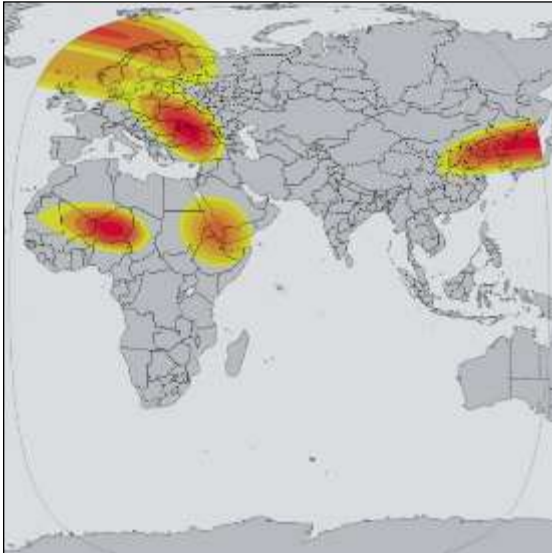
NATO INTEROPERABILITY



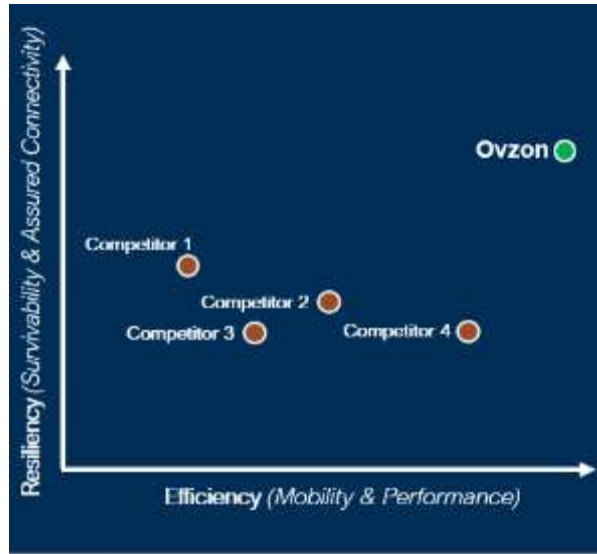
DISTRIBUTED OPERATIONS

# Geo Satellite communication – Example Ovzon

Assured flexible connectivity - low visibility - "GPS" independent - Signal processing in Space.



Smallest terminals:  
Highest resiliency /  
Efficiency on the market



Coverage: 1/3 of the  
world, Flexible beams



Unique: Signal  
processing in Space.



Developed for War:  
Performance, mobility,  
resiliency.

# Ukraine: a breakthrough for commercial satellite imagery but....

Extremely rapid development; Data retrieval, AI and SatCom



*Commercial Satellite Imagery of the Russian Convoy outside Kiev, Mars, 2022*



Commercial imagery of refugees waiting at the border from Ukraine to Slovakia, (Vysne Nemecke border crossing) Mars 2022  
©2022 Maxar Technologies

# ISR – The Future



3D mapping with extreme geographic precision. Most parts of the world.  
Satellites update in close to real time, now for certain areas 15 times per day.

# ISR – The Future

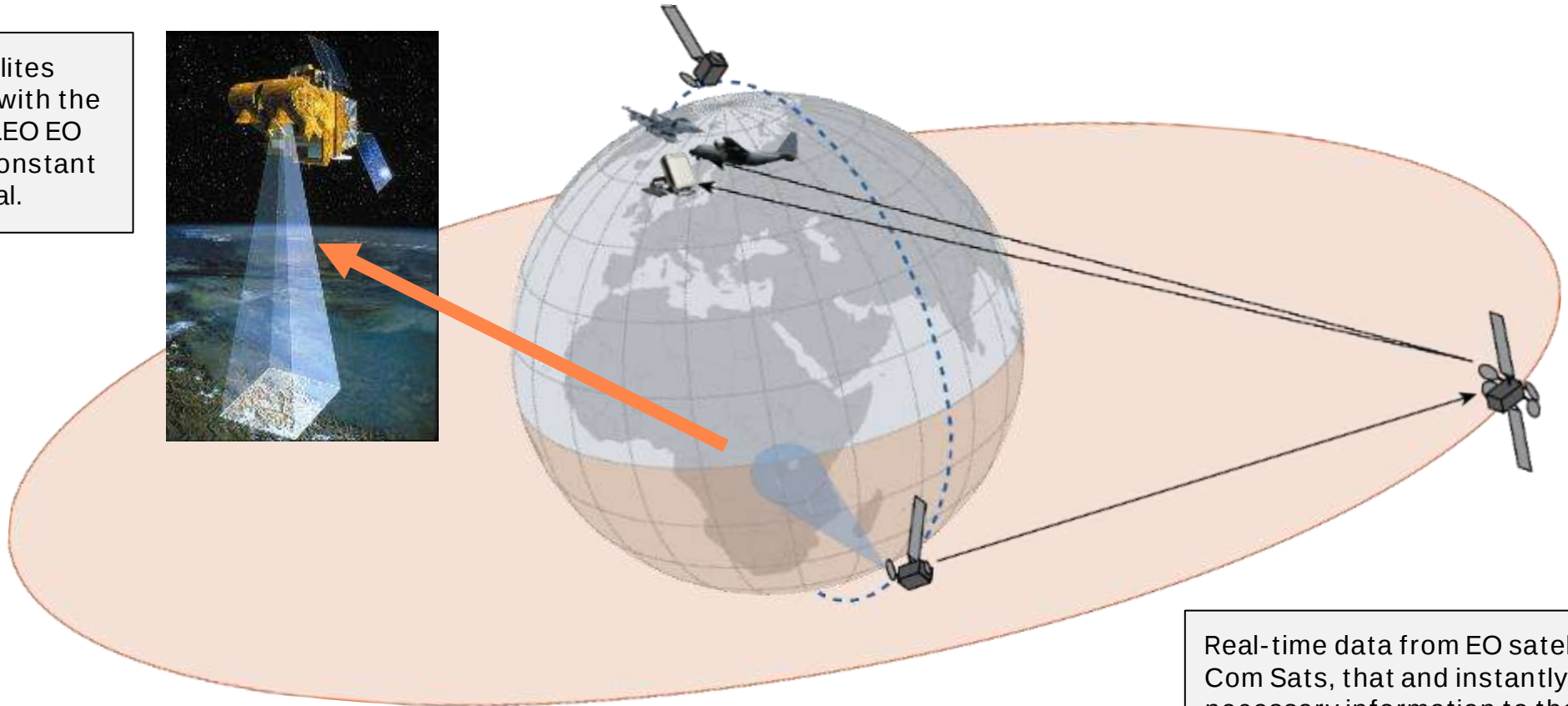
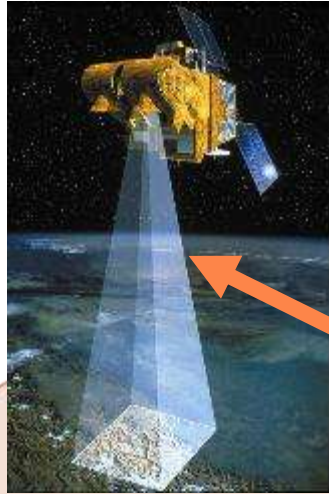
3D mapping, data fusion, machine learning, centimetre accuracy in all levels, could be done in space



# Realization of Multi Domain Operations (MDO)

"Connected Defense" – GEO Satcom for intersatellite links

Geo Com satellites synchronized with the movement of LEO EO satellites for constant sensor retrieval.



Real-time data from EO satellites to GEO Com Sats, that and instantly distributes necessary information to the appropriate defence entities, providing real-time Situational Awareness.

# Weaponization of Space

## Purpose

- Securing Freedom of Action
- Deny an adversary Freedom of Action

## Method: non-kinetic

- Electronic Warfare
- Laser
- Cyber
- Operational Maneuver

## Conclusion

*As military forces and societal functions are decisively dependent on Space based infrastructure, it is a part of deterrence to show force able to protect, disturb or knock out satellites.*





# European actors



Italian space and defence player focused on launch vehicles, rocket engines and propulsion systems.

Important to Europe's independent access to space through the Vega/Vega-C programme.

Defence exposure is reinforced by the company's propulsion business, where defence-related propulsion has become an increasingly important part of the order book.

| Metric          | Q2 2026 | Q2 2025 | YoY %   |
|-----------------|---------|---------|---------|
| Revenue (€M)    | 148.74  | 126.86  | 17.25%  |
| EBITDA (€M)     | 6.71    | 5.19    | 29.29%  |
| EBIT (€M)       | 1.33    | 0.41    | 224.39% |
| Net income (€M) | 4.36    | (0.01)  | n.m.    |
| EPS (€)         | 0.10    | 0.00    | n.m.    |



European space player spanning satellites, space infrastructure and systems integration.

Holds a strong position in institutional and government space programmes.

OHB Sweden has been selected as prime contractor for EPS-Sterna, a planned constellation of 20 satellites for improved weather forecasting in the polar regions – also relevant to military planning and Arctic presence.

| Metric     | Q2 2026 | Q2 2025 | YoY %    |
|------------|---------|---------|----------|
| Revenue    | 329,195 | 307,687 | 7.00%    |
| EBITDA     | 10,646  | 24,269  | -56.13%  |
| EBIT       | -349    | 14,527  | -102.40% |
| Net income | -5,136  | 7,123   | -172.10% |
| EPS (EUR)  | -0.27   | 0.37    | -172.97% |



Active in secure satellite communications, with a clear link to defence and emergency preparedness.

Compelling as a Nordic "sovereign capability" in resilient communications.

SEK 12m from the U.S. Department of Defense resumes an important customer relationship.

| Metric     | Q2 2026 | Q2 2025 | YoY %  |
|------------|---------|---------|--------|
| Revenue    | 245.00  | 166.00  | 47.59% |
| EBITDA     | 87.00   | 63.00   | 38.10% |
| EBIT       | 47.00   | 27.00   | 74.07% |
| Net income | 41.00   | 22.00   | 86.36% |
| EPS (SEK)  | 0.36    | 0.20    | 80.00% |

# Defending Democracy, Peace & Driving Prosperity: Investing in Global Stability

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Investments in the Defence, Cyber Security & Space Industries



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# Joakim Agerback



## Lead Portfolio Manager

### Finserve Global Defence & Security Fund

Joakim is a senior portfolio manager combining fundamental, long-only and thematic investment strategies.

His prior experience spans fundamental long-only and alternative investment strategies, including multi-asset, global macro and managed futures.

His background encompasses portfolio management, risk management and executive leadership responsibilities.

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**20+** years of  
investment  
experience

**7** years of sector  
focus



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# 1. Pioneering Defence Fund

# Founders of the Fund

The Global Security Fund project was launched in 2017 against the backdrop of shifting geopolitical developments and a prolonged downsizing of the defence industry and the armed forces, which we assessed as unsustainable.

## Defence Backgrounds



### Andreas Wiman

25 years in the defence industry. Former Swedish Armed Forces and intelligence services professional. Sector entrepreneur.



### Mathias Sigvardsson

15 years in Defence & Aerospace CTO and technology systems specialist. Entrepreneur in the defence sector.



### Rainer Korhonen

25 years in the defence industry. Held senior leadership roles across private and public sector companies.

## Investment Backgrounds



### Joakim Agerback

20 years in financial services. Portfolio Manager, CRO and CEO experience, with 8 years analysing the defence sector.



### Michael Gunnarsson

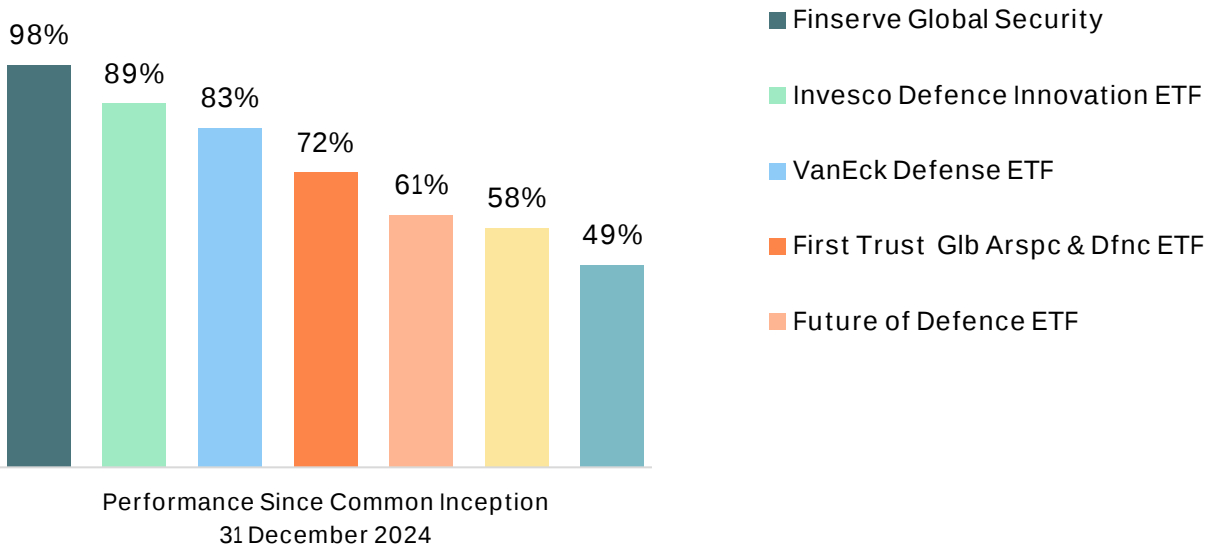
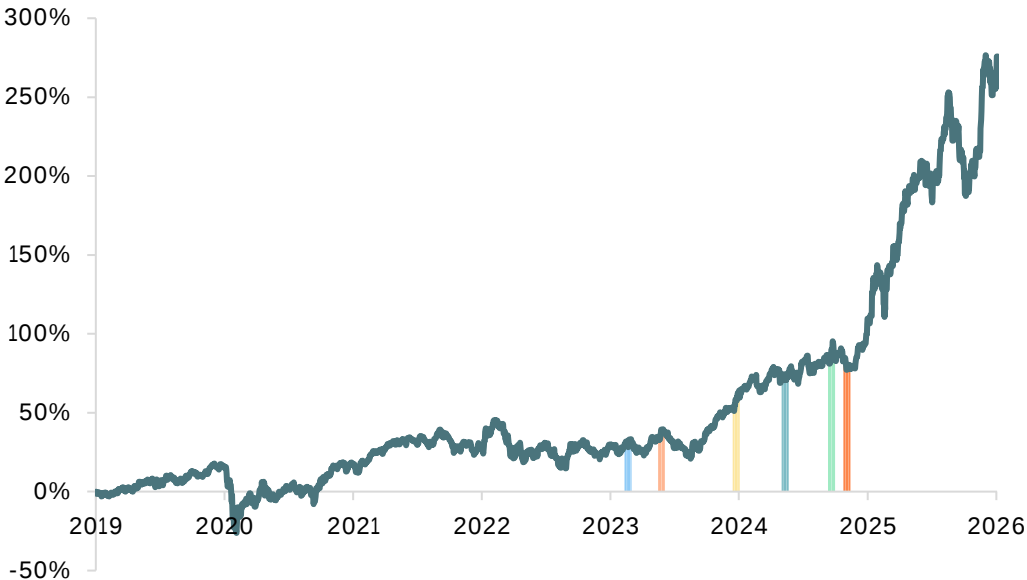
20 years in Finance & Insurance. Entrepreneur with extensive experience supporting businesses in the defence sector.



### Henrik Sundin

20 years in Finance & Insurance. Entrepreneur with extensive experience supporting defence sector businesses.

# 1.Pioneering Defence Fund



Source: Morningstar data, 30.04.2026. Finserve Global Security Fund | SEK S converted to USD

| 2019                     | 2021 |  |      | 2023               | Future of Defence ETF | 2024                            | Maj ETF Dfnc & Cybersec | 2024                           | First Trust Index Glb Arspc & Dfnc ETF |
|--------------------------|------|--|------|--------------------|-----------------------|---------------------------------|-------------------------|--------------------------------|----------------------------------------|
| Finserve Global Security | 2020 |  | 2022 | VanEck Defense ETF | 2023                  | iShares Global Arspc & Dfnc ETF | 2024                    | Invesco Defence Innovation ETF | 2024                                   |



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# 2.

## Structural Growth Exposure



“To prevent war, NATO must spend more... There is a lot that needs to be done to ensure long-term deterrence and restore peace.”

**Mark Rutte,**  
Nato Secretary General

# Structural Growth Exposure

Targeted exposure to long-term structural growth in industries central to national security & global stability. Less affected by market cycles, reinforced by geopolitical realities.



## Defence

Geostrategic competition  
BRICS + reshaping power



## Cyber Security

Digital transformation  
AI transforms security

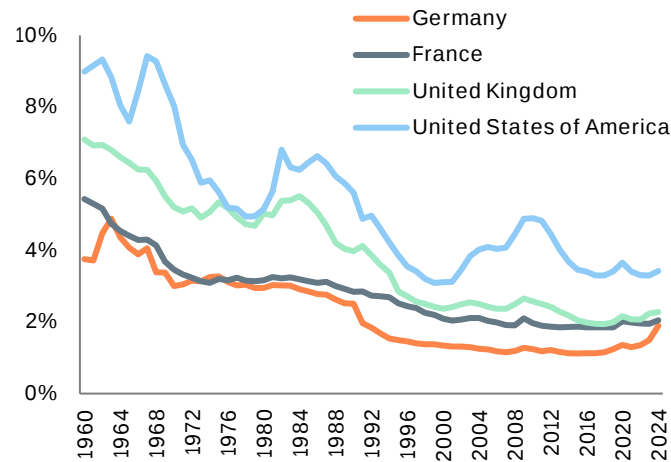


## Space

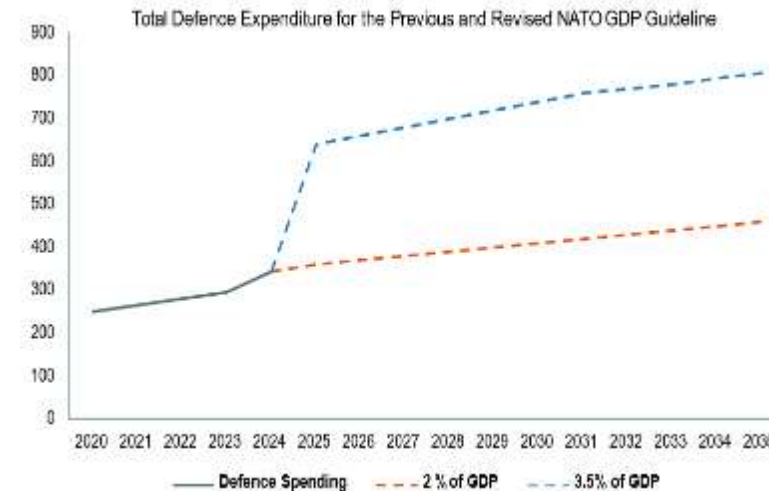
Demand in digital Infrastructure  
Surveillance & defence

# New era of long-term structural growth for defence industry.

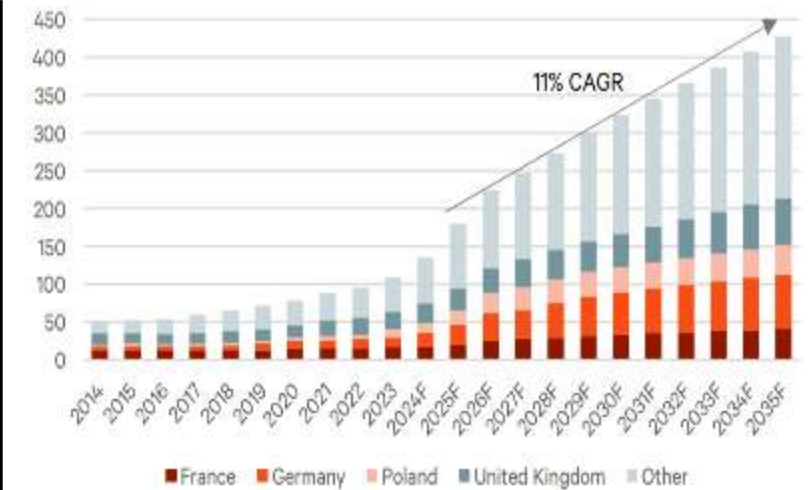
From a period of underspend (% of GDP)



To massive investments (% of GDP target)



Resulting in increases in procurement (\$bn)



Military spending declined for decades due to peace and globalization.

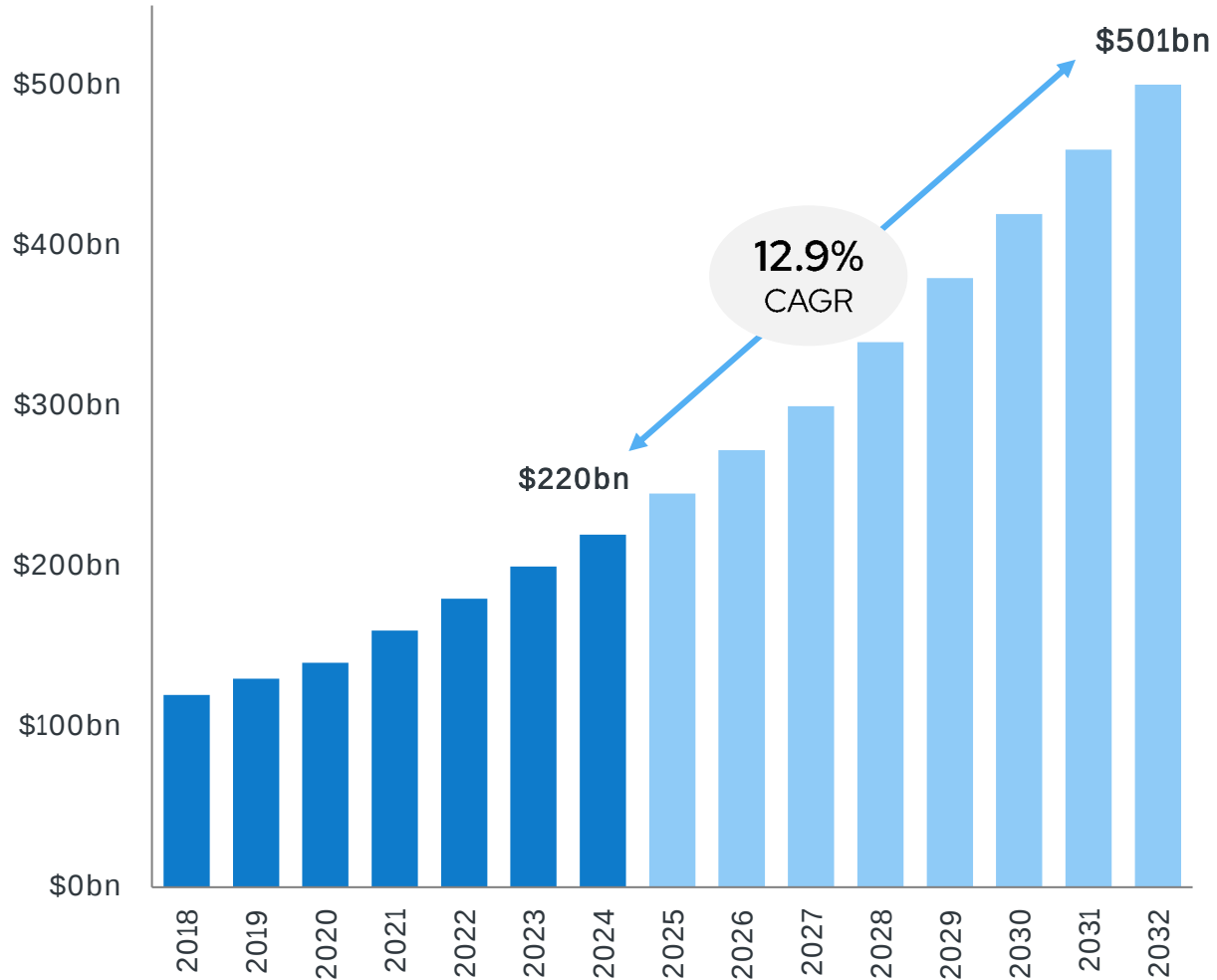
Trend reversed with Crimea 2014, reinforced by Ukraine invasion 2022.

Alliances with increased budgets & rebalancing.

Source: Aerospace & Defence Report by Berenberg Jan

2026

# Explosive Cybersecurity Growth



\* Source: Grand View Research (2024)

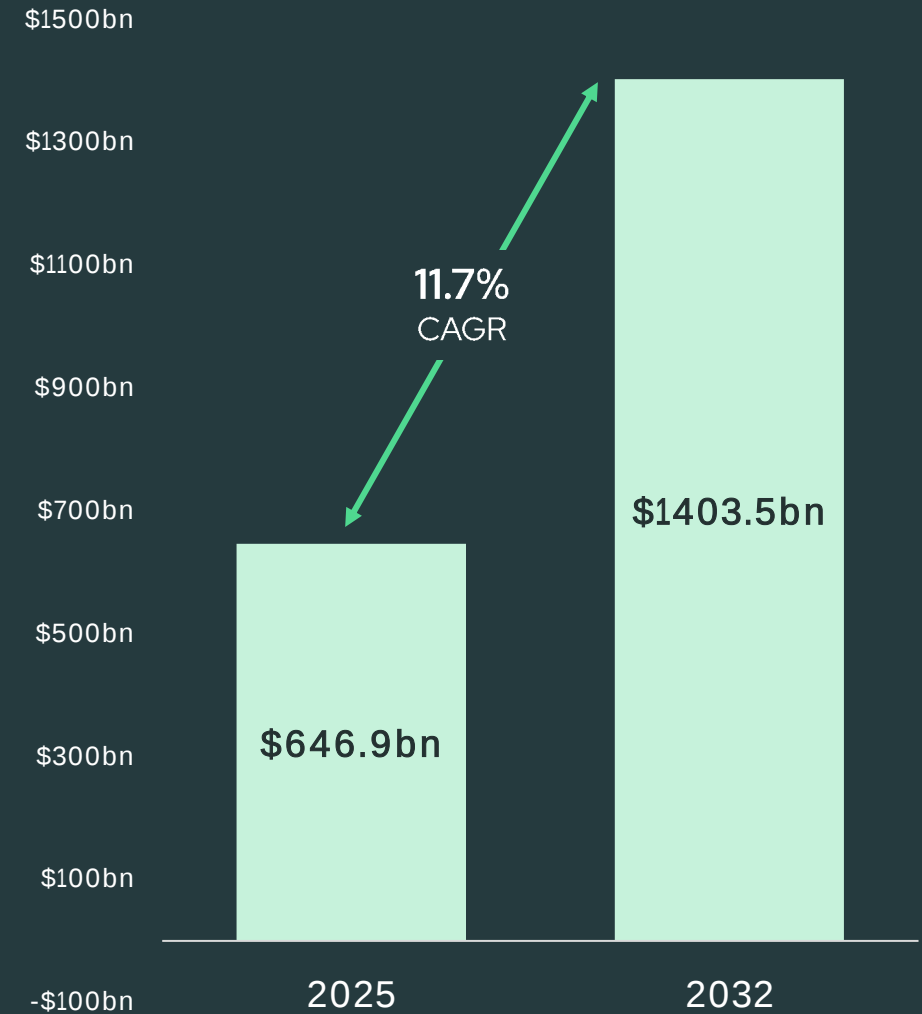
- ▶ Cloud security fastest-growing → 15.9%\*
- ▶ North America largest (34%)
- ▶ Europe 27% share\*

# Accelerating Space Economy

- ▶ Falling launch costs + private investment → rapid growth
- ▶ Critical for defence & digital infrastructure
- ▶ Key for positioning, drones & surveillance



Global Space Economy Market Size



- Pioneer in the on-orbit servicing (OOS) sector
- Develops technologies for
  - Active Debris Removal (ADR),
  - End-of-Life (EOL) services for defunct satellites
  - Life extension for geostationary satellites.

#### Key Government Partnerships



| Metric               | Q2 2026 (Aug–Oct 2025) | Q2 2025 (Aug–Oct 2024) | YoY %  |
|----------------------|------------------------|------------------------|--------|
| Revenue (¥k)         | 1,423,761              | (524,548)              | n.m.   |
| Adjusted EBITDA (¥k) | (2,270,692)            | (10,056,686)           | 77.42% |
| EBIT (¥k)            | (1,998,581)            | (9,745,334)            | 79.49% |
| Net income (¥k)      | 410,040                | (11,735,748)           | n.m.   |
| EPS (¥)              | 2.18                   | (107.12)               | n.m.   |

## Operational Development

### Mission Success

2024: world-first commercial proximity observation of large debris — within 15m of a spent rocket stage.

### New Contract

¥12bn ADRAS-J2 award: capture and deorbit the same object. Launch by FY ending Apr 2028.

### Financials (FY-end Apr 2026)

Revenue +142% to ¥5.94bn. Net loss narrowed to ¥6.7bn, from ¥21.6bn.

### Capital Raised (mid-2026)

~\$102.5m convertibles plus ~\$27.1m equity from Hulic and SKY Perfect JSAT, funding the repeatable-business strategy.

# Europe - Nine priority capability areas



## Maritime Capabilities

LEAD NATIONS



Germany, Italy, Spain



## Air & Missile Defence

LEAD NATIONS



Denmark, France, Germany, Italy, Spain, Sweden



## Ground Combat

LEAD NATIONS



Finland, Germany, Italy, Sweden



## Artillery Systems

LEAD NATIONS



France



## Cyber, Electronic Warfare, AI & Quantum

LEAD NATIONS



Cyber: France, Italy, Spain · EW: Spain, Italy · AI: Austria · Quantum: Austria, Denmark



## Missiles & Ammunition

LEAD NATIONS



France, Germany, Italy



## Military Mobility

LEAD NATIONS



Belgium, Germany, Netherlands



## Strategic Enablers, including Space

LEAD NATIONS



Airlift: France · Command & control: Spain · Space: France, Italy



## Drones & Counter-Drone Systems

LEAD NATIONS



Croatia, Denmark, Latvia, Netherlands, Spain

# Three Asia-Pacific defence budgets converging on the same priorities

Driven by a sea-and-air contest rather than Europe's land war.

| PRIORITY                                                                  | Japan                                                                                                                                             | Australia (AUKUS)                                                                                                                       | South Korea                                                                                                                                          |
|---------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                           | Biggest peacetime military build-up in decades; steady, methodical, state-led. Co-developing a next-generation fighter jet with the UK and Italy. | "Deny and deter" posture; A\$330bn committed to 2034. The region's hub for submarines and advanced technology, alongside the US and UK. | Modernising fast to offset a shrinking pool of young recruits. The region's largest and fastest-growing arms exporter — already selling into Europe. |
| Missile & air defence                                                     | Layered missile shield                                                                                                                            | Air-defence upgrade                                                                                                                     | Layered missile defence                                                                                                                              |
| Long-range strike & missiles                                              | Long-range strike missiles                                                                                                                        | Home-built missiles; hypersonics                                                                                                        | Hypersonic missiles                                                                                                                                  |
| Naval & undersea                                                          | Island & coastal defence                                                                                                                          | Nuclear-powered submarines                                                                                                              | Warship building & exports                                                                                                                           |
| Drones & counter-drone                                                    | Unmanned systems                                                                                                                                  | Autonomous systems                                                                                                                      | 500,000-drone target; counter-drone                                                                                                                  |
| Cyber, electronic warfare & AI                                            | Multi-domain (cyber, space)                                                                                                                       | Advanced-tech programme                                                                                                                 | AI-led modernisation                                                                                                                                 |
| Space, surveillance & command                                             | Satellites; command networks                                                                                                                      | Integrated command                                                                                                                      | Connected battlefield command                                                                                                                        |
| Lower priority than in Europe: Ground combat · Artillery · Troop mobility |                                                                                                                                                   |                                                                                                                                         |                                                                                                                                                      |

# Indo Pacific & Oceania



## Pillar 1:

Rapid acquisition of conventionally armed, nuclear-powered submarines for the 2030s

## Pillar 2:

- Unmanned Marine systems
- AI & Autonomous systems
- Electronic warfare
- Quantum tech
- Cyber defence
- Hypersonic weapons



## Partnership for Indo-Pacific Industrial Resilience (PIPIR)

- Strengthen defence industry capacity
- Reduce reliance on China
- Build local repair & production hubs



## Global Combat Air Program (GCAP):

- GCAP aims to develop a 6th-generation fighter and a new industrial ecosystem (Tempest), in collaboration between Japan, the UK, and Italy.

## Companies with capabilities in demand

### Air Defence



### Shipbuilding



## Golden Fleet

### \$65.8 bn in budget 150 new ships

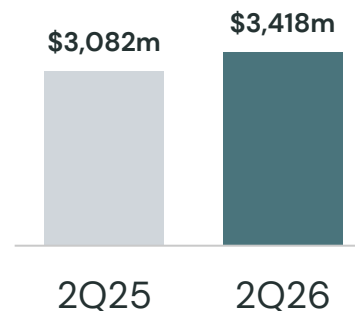
- Newport News is the only qualified yard for the new BBG(X) class; Ingalls Shipbuilding is the largest US yard for surface combatants
  - Strongly positioned to become integrator for the new frigates, built by allies under the *Finland model*

Potential international winners of the Golden Fleet



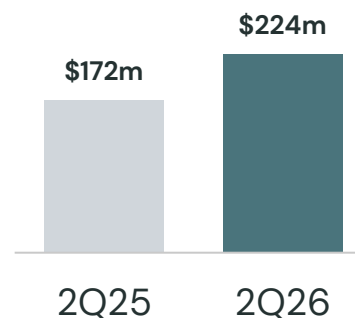
| USD     | Actual | Estimate | Beat/miss |
|---------|--------|----------|-----------|
| Revenue | 3.42bn | 3.15bn   | +8.4%     |
| EBITDA  | 289m   | 244m     | +18.3%    |
| EBIT    | 210m   | 163m     | +29.2%    |
| EPS     | 5.27   | 3.82     | +38.0%    |

Revenue, \$m · Q2



| (\$m)                | 2Q25  | 2Q26  | % change |
|----------------------|-------|-------|----------|
| Ingalls Shipbuilding | 724   | 845   | 16.7%    |
| Newport News         | 1,603 | 1,849 | 15.3%    |
| Mission Technologies | 791   | 760   | (3.9)%   |
| Eliminations         | (36)  | (36)  | –        |
| Total                | 3,082 | 3,418 | 10.9%    |

Operating profit, \$m · Q2



| (\$m)                | 2Q25 | 2Q26 | % change |
|----------------------|------|------|----------|
| Ingalls Shipbuilding | 54   | 58   | 7.4%     |
| Newport News         | 82   | 111  | 35.4%    |
| Mission Technologies | 36   | 55   | 52.8%    |
| Total                | 172  | 224  | 30.2%    |

Margin 5.6% → 6.6%



| Metric                   | FY26  | FY25  | YoY    |
|--------------------------|-------|-------|--------|
| Revenue (£M)             | 5,178 | 4,831 | +7.2%  |
| Adjusted EBITDA (£M)     | 519   | 441   | +17.7% |
| Adjusted EBIT (£M)       | 433   | 363   | +19.3% |
| Adjusted net income (£M) | 199   | 254   | -21.7% |
| Adjusted EPS (p)         | 39.6  | 50.3  | -21.3% |

### Submarine manufacturing

Builds Virginia-class Block VI sub assemblies at Rosyth, Scotland

### AUKUS joint venture

H&B Defence JV delivers Henderson shipyard infrastructure in Australia

### Uncrewed systems

REMUS UUVs launch from Type 31 frigates and torpedo tubes

### Civil nuclear

Joint decommissioning work extends the tie-up beyond defence

### Global supply base

Anchors HII's plan to speed up US Navy shipbuilding



GLOBAL DEFENCE & SECURITY  
FUND

# 3.

## Investment Philosophy



# Investment Philosophy & Rationale

## Structural High Growth & Diversification to Geopolitical Risks

- Seek exposure to structural long-term predictable megatrends
- Gain exposure to high growth & profitability with active stock selection
- Diversification against geopolitical risk in an efficient, logical & simple form
- Complementary exposure - Low correlated sector & less cyclical
- Allocation to themes that drives macro trends rather than being influenced by them



# Deep Domain Expertise

Experienced investment team supported by an advisory board of former military leaders & industry experts.

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## Investment team



**Joakim Agerback**  
Lead Portfolio  
Manager



**Shayan Heidari**  
Portfolio Manager



**Martin Redgard**  
Portfolio Manager



**Fredrik Ljungdahl**  
Portfolio Analyst



**Amanda**  
Sustainability Analyst

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## Advisory Board



**Karl Engelbrektson**  
Former Chief of the  
Swedish Army, EU &  
NATO representative.



**Ben Hodges**  
Former Commanding  
General of US Army  
Europe & NATO  
advisor.



**Andreas Wiman**  
Former Swedish  
Armed Forces officer,  
co-founder of the  
fund.



**Stefan Gustafsson**  
Former Chief  
Strategist  
of Swedish Space  
Corporation.



**Inge Heydorn**  
Technology  
investment specialist,  
former co-manager of  
the fund.



**Glenn Nilsson**  
Former Asset Manager  
executive with armed  
forces experience.



**Andreas Steiner**  
Experienced adviser in  
risk management and  
asset allocation.

# Market Commentary & Reports

- Continuous commentary on prevailing market conditions
  - Regular updates on defence, security, and geopolitical developments
  - Transparent communication with investors throughout changing environments
- 
- European Defence Sector
  - Annual Report 2025
  - Defence & Security Outlook 2026

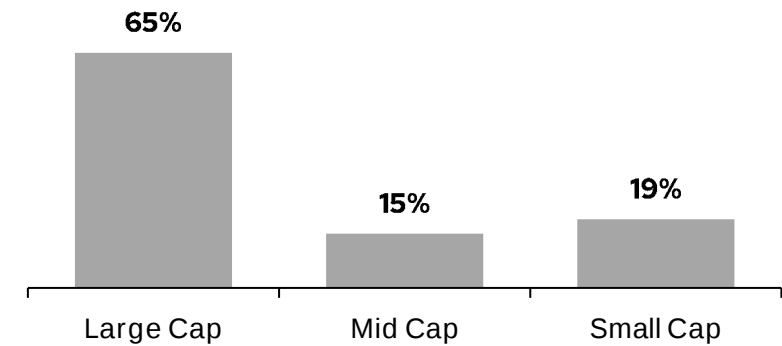


4.

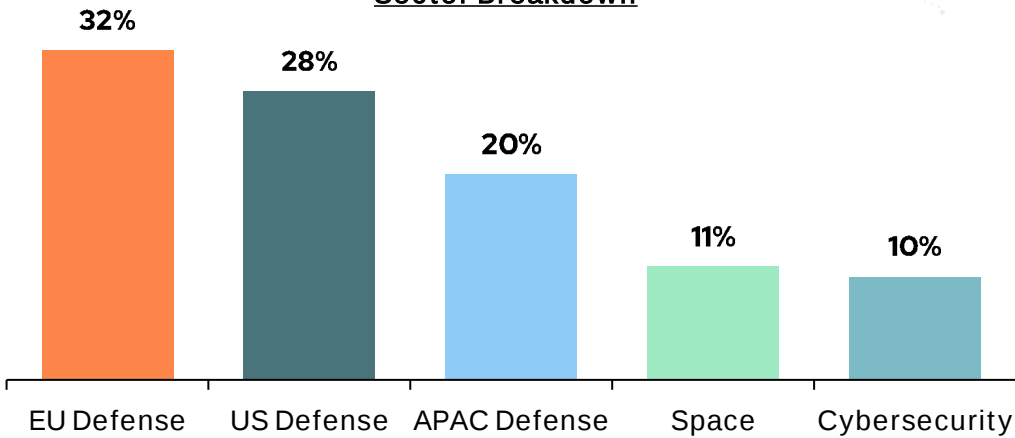
Global Multi-cap Portfolio

# Global multi-cap portfolio of established leaders and high-growth innovators across America, Europe & Asia

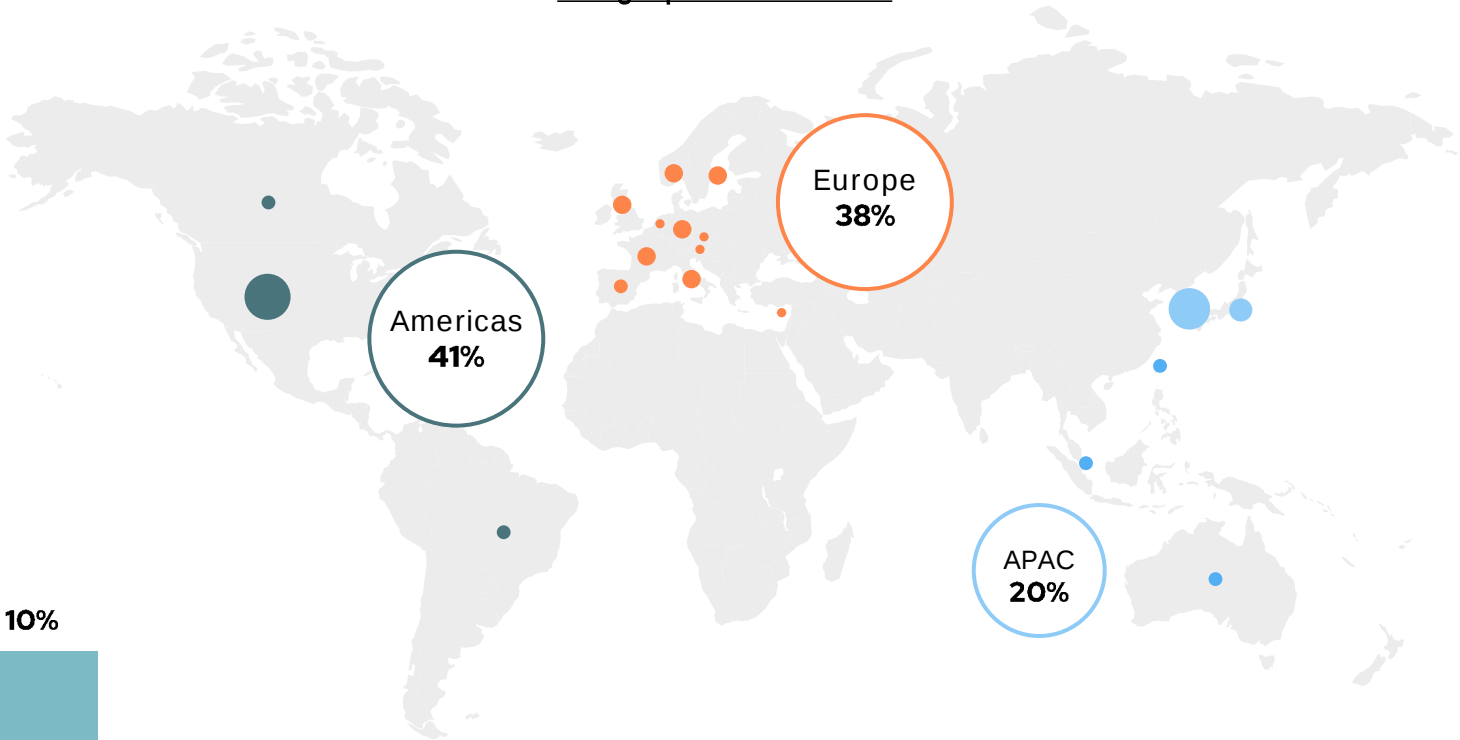
Market Cap Breakdown



Sector Breakdown

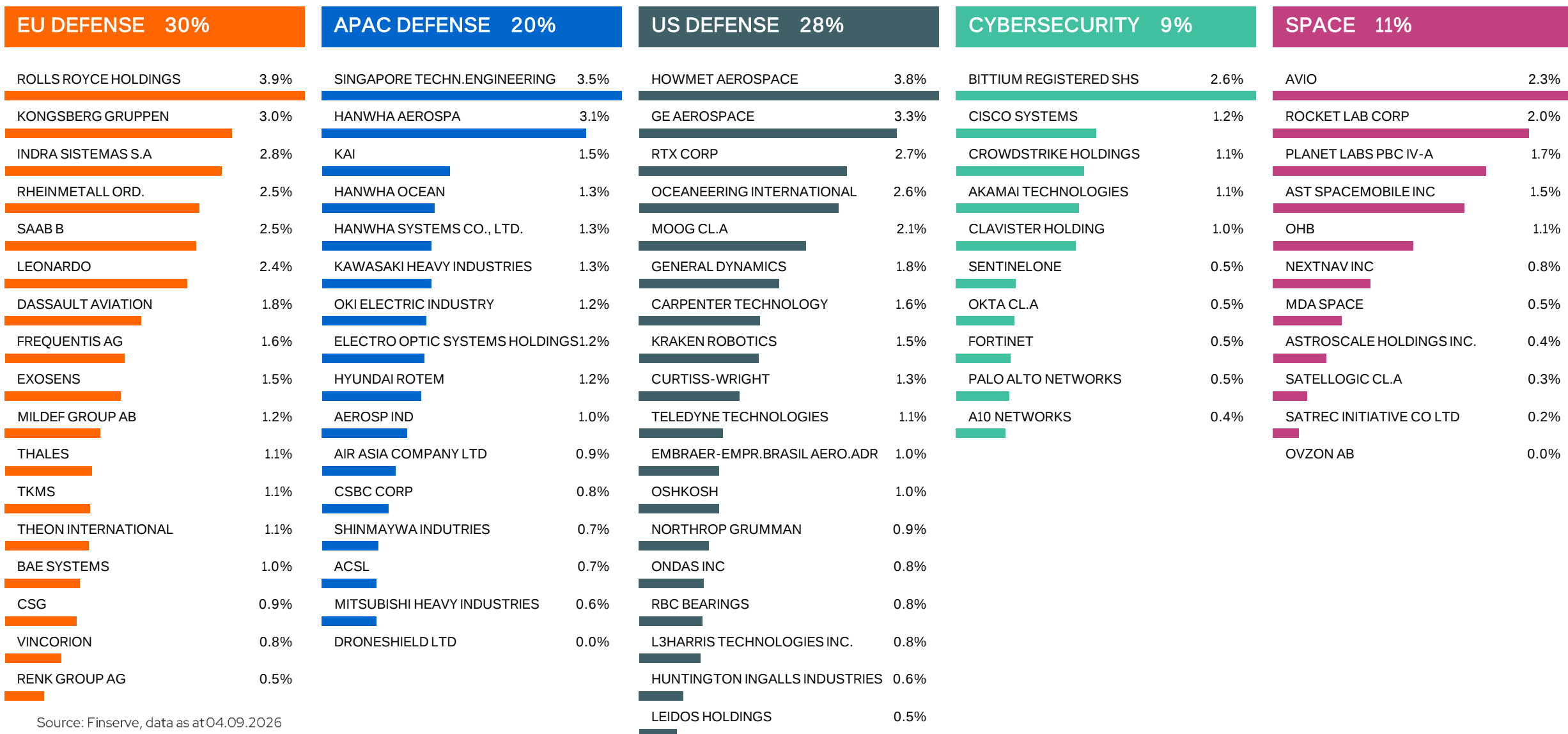


Geographic Breakdown



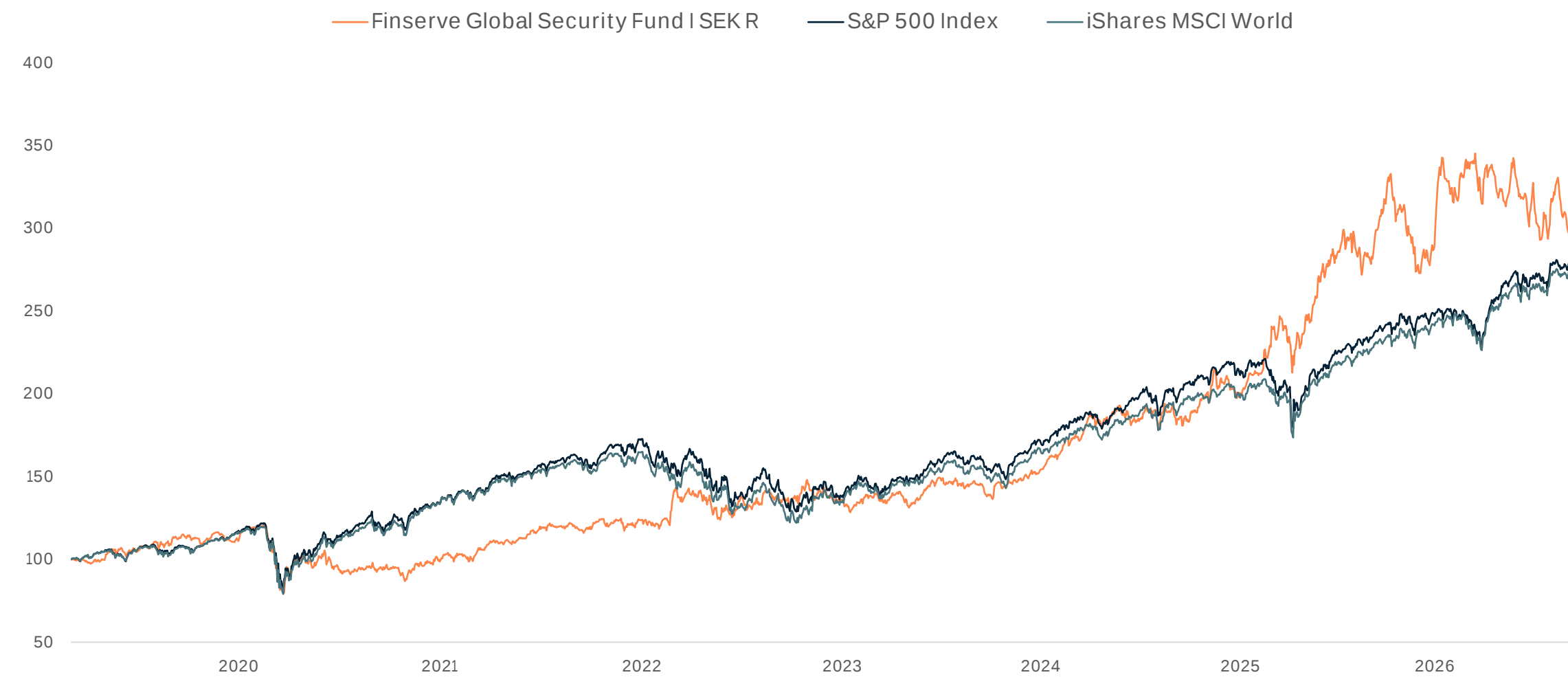
Source: Finserve, data as at 14.09.2026

# Diversified portfolio across the full defence & security ecosystem



Source: Finserve, data as at 04.09.2026

# Fund Performance



Source: Finserve, Morningstar Data to 30.08.2026. Finserve Global Security I SEK S shareclass converted to USD . Past performance does not predict future returns.

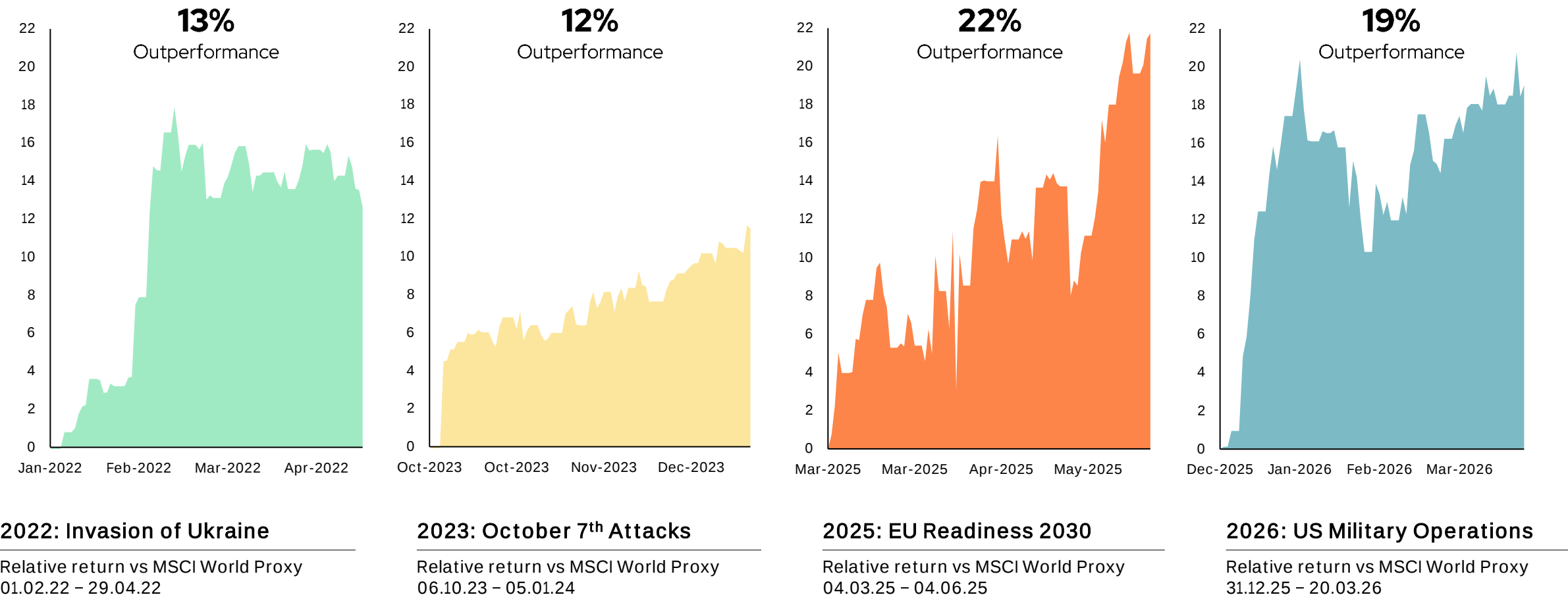


GLOBAL SECURITY  
FUND

# 5.

## Geopolitical Risk & Diversification

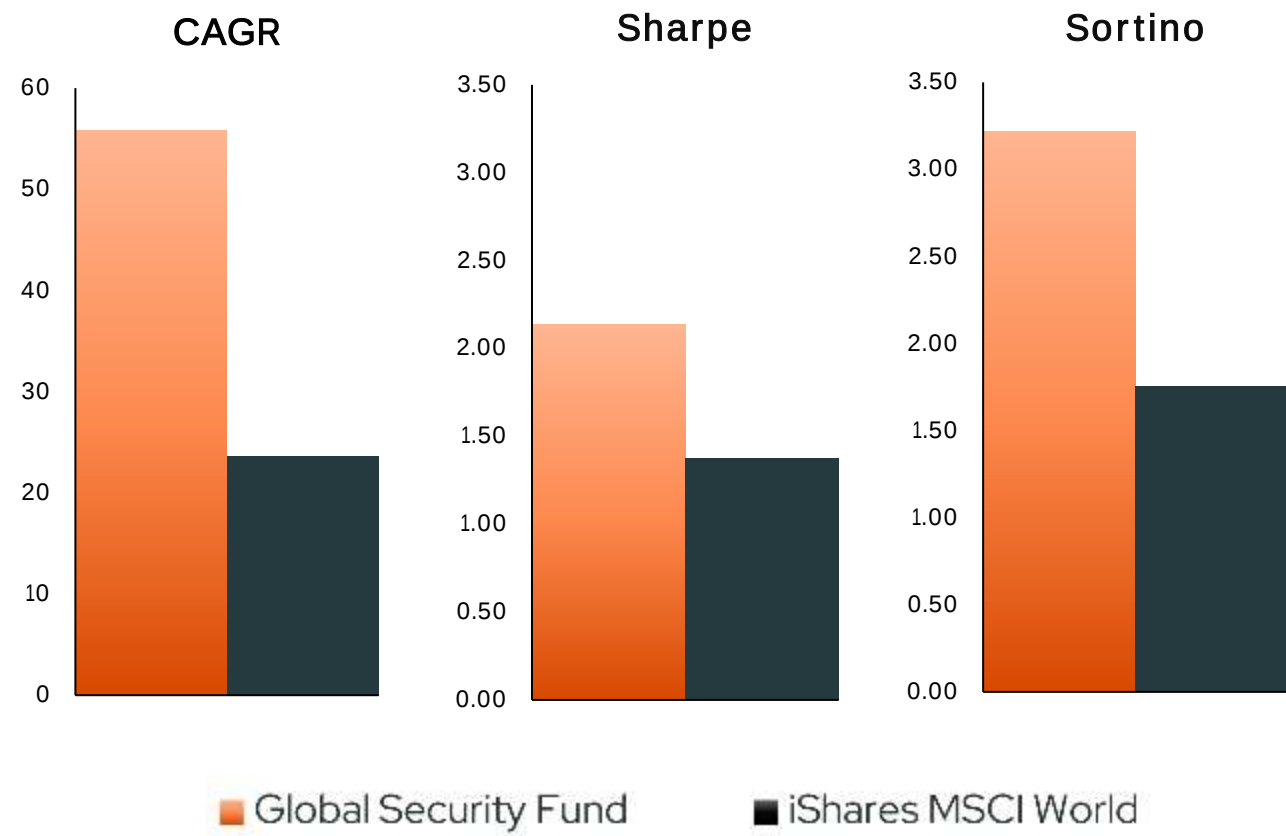
# Geopolitical Instability Resilience



Source: Morningstar data, Finserve Global Security Fund I SEK S converted to USD. Past performance does not predict future returns.

# Diversification Benefits

Enhancing Portfolio Resilience



## Complement to Conventional Equity Exposure

### An Eye-Catching Low Beta

|                      |      |
|----------------------|------|
| Beta vs SP500        | 0.32 |
| Beta vs EUROSTOXX 50 | 0.34 |
| Beta vs MSCI World   | 0.32 |

The fund not only delivers superior returns and stronger risk-adjusted performance than MSCI World but also provides lower beta and reduced correlation to global markets. This combination makes it a powerful diversifier, enhancing portfolio resilience without compromising performance.



GLOBAL SECURITY  
FUND

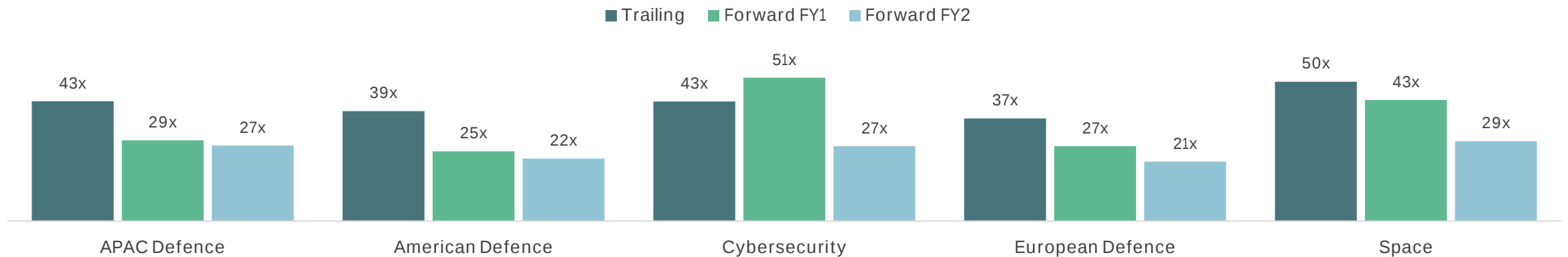
# 6.

## Market development & Outlook

# Valuation

The compression in forward multiples reflects the market's expectation of strong earnings growth across the portfolio, where profits are expected to grow faster than share prices.

Trailing and forward P/E multiples by sector, x

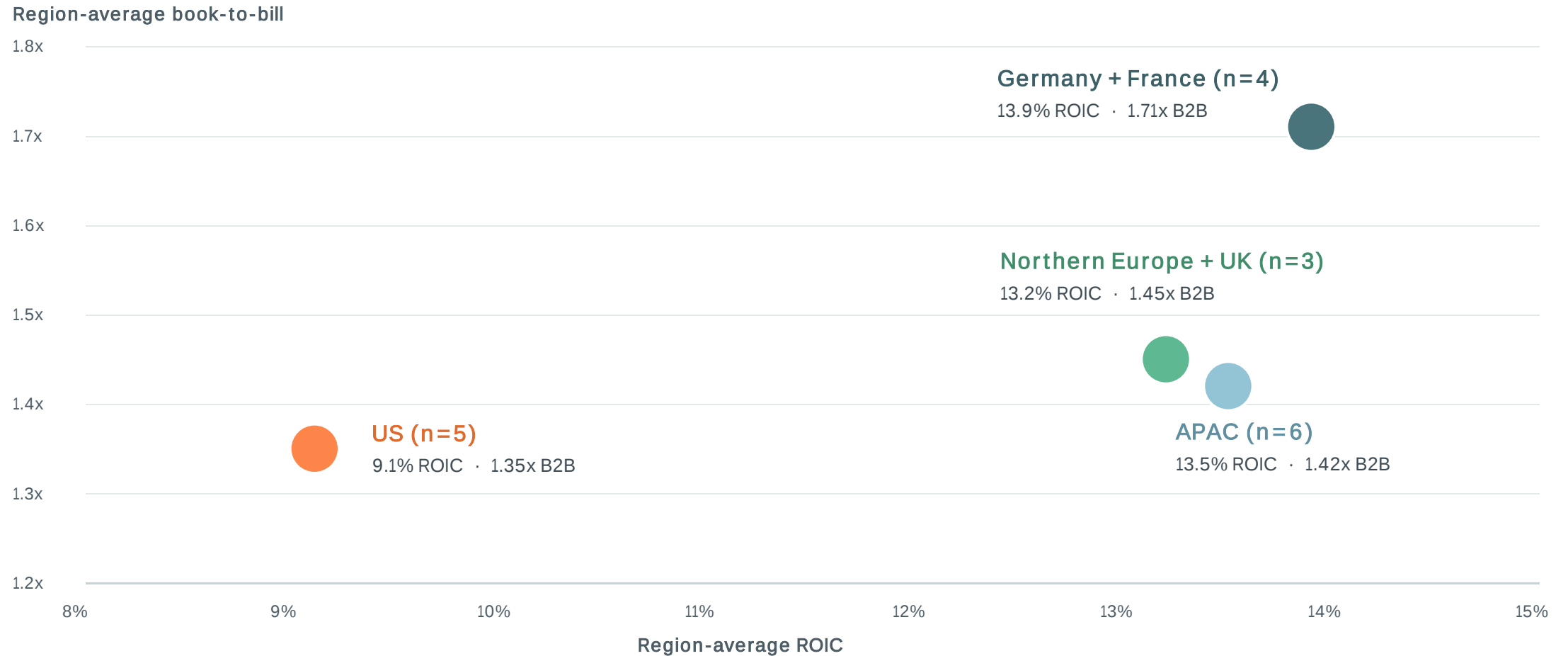


| SECTOR           | NAMES | WEIGHT | N/M (TRAILING P/E) | P/E TRAILING | P/E FY1 | P/E FY2 |
|------------------|-------|--------|--------------------|--------------|---------|---------|
| APAC Defence     | 16    | 20.6%  | 2                  | 42.7x        | 28.8x   | 26.9x   |
| American Defence | 18    | 27.5%  | 1                  | 39.2x        | 24.9x   | 22.3x   |
| Cybersecurity    | 7     | 8.8%   | 2                  | 42.6x        | 51.1x   | 26.7x   |
| European Defence | 18    | 32.0%  | 0                  | 36.6x        | 26.7x   | 21.2x   |
| Space            | 10    | 9.0%   | 6                  | 49.7x        | 43.2x   | 28.5x   |

Source: Factset (2026-09-14)

# Valuation

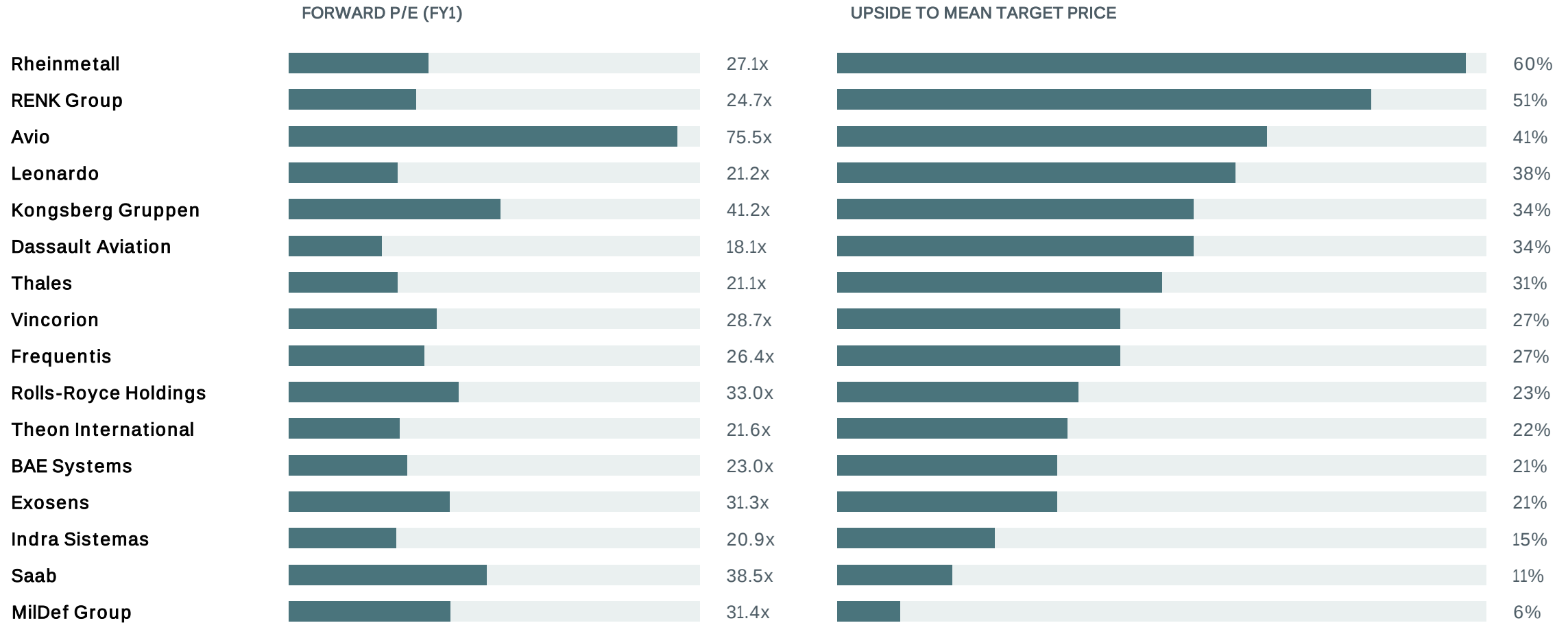
The compression in forward multiples reflects the market's expectation of strong earnings growth across the portfolio, where profits are expected to grow faster than share prices.



Source: Factset (2026-09-14)

# Valuation

The compression in forward multiples reflects the market's expectation of strong earnings growth across the portfolio, where profits are expected to grow faster than share prices.



Source: Factset (2026-09-14)

# Insights from the Q2-reports in the Defence Industry

Defence companies in our portfolio:

**79 %**

Revenue estimate  
beat

Median estimate surprise:  
+3,0%

**82 %**

Earnings estimate beat

Median estimate surprise : +8,8%

**24 of 34**

Beat both Revenue  
and Earnings  
estimates

**3,7x**

Order books at major  
European defence  
companies.  
3,7 x Annual Revenue

It reinforces the view that order books are now actually translating into deliveries and earnings.

# Summary

## Arguments for an actively managed global approach

- Pioneer fund that believes domain expertise is vital in a maturing trend
- Global approach creates opportunities but also more robust portfolios
- Diversification effects with real impact on traditional equity portfolios



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## Contact information



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# Appendix

introduced by  
**springcapital**

# Investment Process Integration of Sustainability



## UNIVERSE IDENTIFICATION

Thematic analysis, assessment of trends as well as macro and regional analysis result in a potential universe.



## NEGATIVE SCREENING

Document compliance with the adopted screening policy for continued analysis.



## PRE-TRADE PHASE

Collection of material sustainability data and assessment of PAI indicators. Identified risks are included in the documentation.



## REVIEW & DOCUMENTATION

Evaluate aggregated risk and collected information. Pre-trade documentation is reviewed by Finserve Nordic's sustainability function.



## INVESTMENT

The risk function provides final approval.

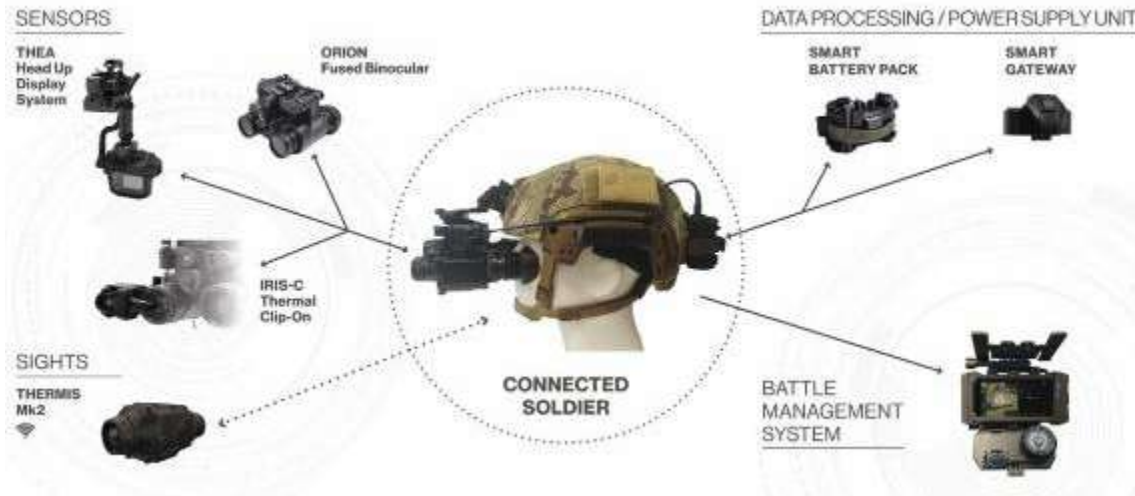
### MONITORING FREQUENCY & ESG REPORTING

Daily monitoring

Quarterly documentation and analysis of portfolio values

Annual reporting of PAI indicators and engagement activities

## Produkter idag



## Framtida produkter

### AR-inbyggda plattformar

- Konkurrera med Andurils plattform
- Prototyp på EUROSATORY

### Plattformsoptronik

- JV med Safran (UAV optronik)
- PHYLAX-avtal med RHM



### C-UAS

- Förvärv av Merio



### Långdistans-ISR

- Förvärv av HGH



| €m                     | H1 2026 | H1 2025 | % YoY     |
|------------------------|---------|---------|-----------|
| Orderingång            | 232.5   | 167.9   | +38.5%    |
| Omsättning             | 248.7   | 183.7   | +35.4%    |
| Justerad EBITDA        | 70.0    | 49.2    | +42.2%    |
| Justerad EBIT          | 65.1    | 47.4    | +37.5%    |
| Justerad EBIT Marginal | 26.2%   | 25.8%   | +0.4 p.p. |

# We are the only company focusing solely on safety-critical control centres

## Air Traffic Management



- Air navigation service providers
- Aeronautical data service providers
- Flight information service providers
- Airports
- Uncrewed traffic service providers
- Space agencies

- Air force
- Army
- Navy
- Homeland security
- Joint forces

## Public Safety and Transport



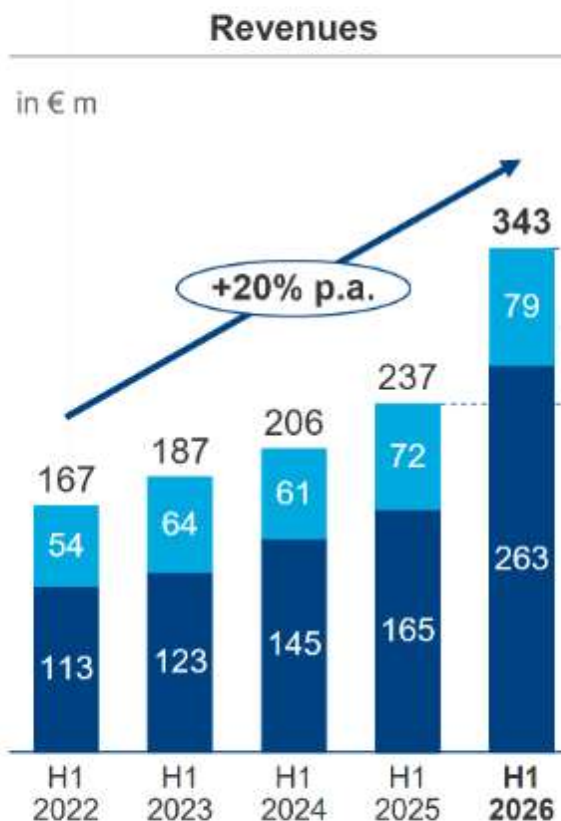
- Police forces
- Fire services
- Emergency and medical services
- Critical infrastructure for industries
- Critical network operators

- Heavy rail
- Urban rail
- Critical network operators

- Coast guard / navy
- Offshore
- Port authorities
- Search and rescue



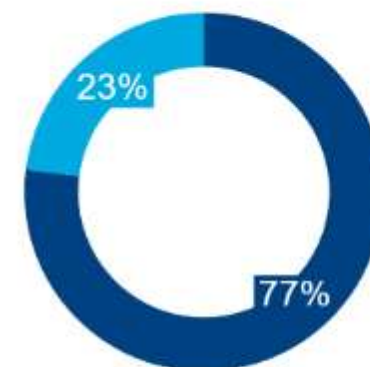
## Continued double-digit revenue growth



Public Safety & Transport (PST) Air Traffic Management (ATM)

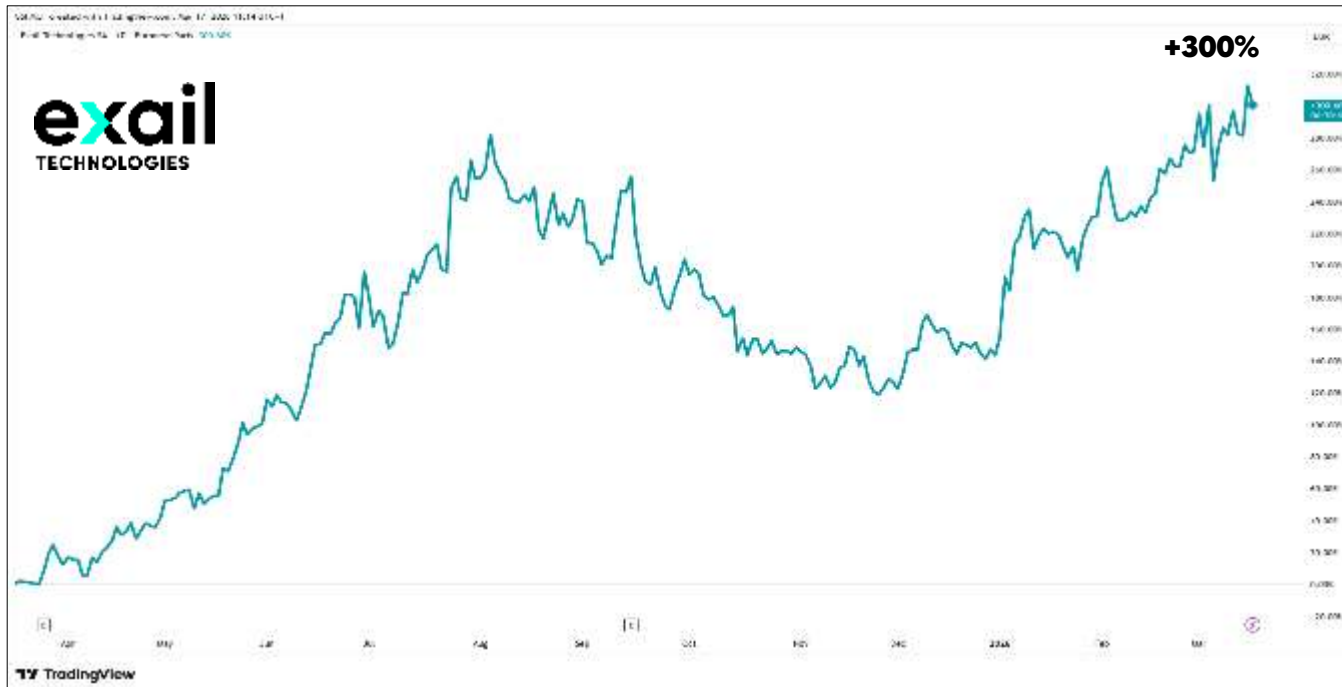
**Revenue split**

H1 2025: 70% ATM, 30% PST  
H1 2026: 77% ATM, 23% PST



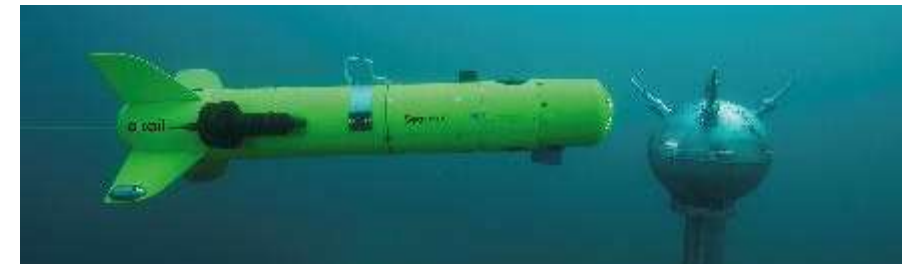
# Exail Technologies

Specialist in autonomous robotics, maritime systems, and advanced photonics, best known for its market-leading Inertial Navigation Systems that enable precise, GPS-independent navigation.



## Financial Performance

- Revenue Q1 2026: €131M (+40% vs. €94M)
- Order intake: €112M with ~30% organic growth
- Order backlog: €1,055M; record-high order intake for navigation systems (+40%)
- 2026 target: double-digit revenue growth with EBITDA growth exceeding revenue growth



# Cost-imposition Warfare

- ▶ Overload air defence system & economic suffering
- ▶ Unmanned is having a large impact on Defence & spending
- ▶ Economic sustainable
- ▶ Demand for new systems
  - Directed Energy Weapons
  - High-Power Microwave
  - Electronic Warfare
  - Inteceptors



EOS 100 kW-klass högenergialaser för drönarförsvar; fälttester genomförda, produktion och integration i Singapore.

